

Exhibit "B"
Financial Information

<!--StartFragment-->UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

P.5

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTER ENDED June 30, 1999

COMMISSION FILE NUMBER 000-21043

PACIFIC GATEWAY EXCHANGE, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware

94-3134065

(State of Other Jurisdiction
of Incorporation or Organization)

(IRS Employer
Identification Number)

500 Airport Blvd, Suite 340, Burlingame, California, 94010

(Address of Principal Executive Offices)

(Zip Code)

Registrant's Telephone Number, Including Area Code (650) 375 6700

None

(Former Name, Former Address and
Former Fiscal Year if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of
1934 during the preceding 12 months (or for such shorter period that the
registrant was required to file such reports), and (2) has been subject to such
filing requirements for the past 90 days.

Yes ☒ X No ☐

At July 29, 1999, the number of the registrant's Common Shares of \$.0001 par
value outstanding was 19,488,217.

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June 30, 1999, and December 31, 1998

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Item 1: Financial Statements

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ASSETS

Current Assets:

Cash and cash equivalents
Accounts receivable, net of allowance for doubtful
accounts of \$5,726 in 1999 and \$4,312 in 1998

Prepaid expenses
Income taxes receivable
Deferred income tax
Other current assets

Total current assets

Property and equipment:
Undersea fiber optic cables
Long distance communications equipment
Computers and office equipment
Leasehold improvements
Construction in progress
Cable construction in progress

Less: accumulated depreciation

Total property and equipment, net
Deposits and other assets

Total assets

(Unaudited)
June 30,
1999

<C>

December 31,
1998

<C>

\$ 16,170

\$ 30,041

114,503

87,725

1,932

1,244

2,286

1,358

2,286

2,207

137,177

123,983

36,422

34,663

68,133

48,710

13,680

9,352

3,654

2,004

9,861

13,587

21,166

12,066

152,916
23,592
129,324
15,056

120,382
17,885
103,047
8,607

\$ 281,557

\$ 235,637

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:

Accounts payable
Accrued liabilities
Income taxes payable
Line of credit
Other liabilities

Total current liabilities
Other non-current liabilities

Total liabilities

\$ 132,026

\$ 110,303

5,248

4,193

4,623

8,700

21,700

1,740

646

1,740

164,243
4,898

132,936
2,062

169,141

134,998

Stockholders' Equity:

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Additional paid in capital
Deferred compensation-restricted stock
Foreign currency translation
Retained earnings
Common stock held in treasury, at cost

72,467
(5,197)
(1,441)
46,985
(400)
65,431
(4,618)
34
40,190
(400)

Total stockholders' equity

112,416

100,639

Total liabilities and stockholders' equity

\$ 281,557

\$ 235,637

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<PAGE> See accompanying Notes to Consolidated Condensed Financial Statements

PACIFIC GATEWAY EXCHANGE, INC.
CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS
(in thousands, except net income per share)

<TABLE>
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Three Months
Ended June 30,

Six Months
Ended June 30,

1999

1998

1999

1998

<S>

<C>

(Unaudited)

<C>

<C>

(Unaudited)

<C>

Revenues
Cost of long distance services

\$ 139,586
121,433

\$ 109,952
92,951

\$ 280,115
242,068

\$ 215,024
182,192

Gross margin
Selling, general, and administrative expenses
Depreciation and amortization

18,153
11,630
3,340

17,001
7,290
2,146

37,247
21,621
6,386

32,832
14,852
4,109

Total operating expenses

14,970

9,436

28,007

18,961

Operating income
Interest income, net
Other (income) expense, net

3,183
(249)
(524)

7,565
(556)
996

9,240
(467)
(747)

13,871
(1,169)
594

Income before income taxes
Provision for income taxes

3,956
1,385

7,625
2,740

10,454
3,659

14,446
5,185

Net income

\$ 2,571

\$ 4,885

\$ 6,795

\$ 9,261

Net income per share - basic

\$ 0.13

\$ 0.26

\$ 0.35

\$ 0.49

Net income per share - diluted

\$ 0.13

\$ 0.25

\$ 0.34

\$ 0.46

Weighted average number of common shares
outstanding - basic

19,207

19,060

19,170

19,041

Weighted-average number of common shares
outstanding - diluted

20,342

19,934

20,057

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19,931

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P.9 See accompanying Notes to Consolidated Condensed Financial Statements.

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PACIFIC GATEWAY EXCHANGE, INC.
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS
(in thousands)

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Operating Activities:
Net income

Adjustments to net income:
Depreciation and amortization
Stock compensation expense
Bad debt provision
Equity in earnings of affiliated companies, net
Changes in operating assets and liabilities:
Accounts receivable
Prepaid expenses
Income taxes receivable
Deferred income tax
Other current assets
Deposits and other assets
Accounts payable
Accrued liabilities
Income taxes payable
Other liabilities

Net cash provided by operating activities

Investing Activities:

Purchase of property and equipment
Investments in subsidiaries and affiliates
Net cash used in investing activities

Financing Activities:

Borrowings on revolving line of credit
http://www.fcc.gov/Archives/efiledata/1004967/0000929624-99-001579.txt

\$ 6,795 \$ 9,261

6,366 4,108
434 304
1,383 1,204
977 152

(26,904) (22,110)
(688) (361)
1,358
(79)
(878)
(1,573)
LL, 6SE
1,055 10,807
9,623 (554)
1,742 9 0 9

6,284 4,414

(32,578) (13,980)
(1,850) (3,314)

(34,428) (37,302)

13,000

1,273

360

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Other

(57)

Net cash provided by financing activities

14,273

FOE

Net decrease in cash and cash equivalents
Cash and cash equivalents at beginning of the period

(13,871)
30,041

(12,585)
43,850

Cash and cash equivalents at end of the period

\$ 16,170

\$ 31,265

Supplemental data for non-cash investing activities:

Common stock issued to investee

\$ 4,750

\$ 1,800

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See accompanying Notes to Consolidated Condensed Financial Statements.

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NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(1) GENERAL

The financial statements included herein are unaudited and have been prepared in accordance with generally accepted accounting principles for interim financial reporting and Securities Exchange Commission ("SEC") regulations. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations. In the opinion of management, the financial statements reflect all adjustments (of a normal and recurring nature) that are necessary to present fairly the financial position, results of operations, and cash flows for the interim periods. These financial statements should be read in conjunction with the annual report on Form 10-K of Pacific Gateway Exchange, Inc. (the "Company" or "Pacific Gateway") for the year ended December 31, 1998. The results for the three- and six-month periods ended June 30, 1999, are not necessarily indicative of the results that may be expected for future periods.

Certain prior-year amounts have been reclassified to conform to the 1999 financial statement presentation.

(2) EARNINGS PER SHARE

<TABLE>

<CAPTION>

(in thousands, except per share amounts)

<S>

Three Months Ended June 30, 1999

Basic EPS

Effect of dilutive stock options and restricted stock

Diluted EPS

Income	Shares	Amount
\$2,571	19,207	\$ 0.13
-	1,135	
\$2,571	20,342	\$ 0.13

Three Months Ended June 30, 1998

Basic EPS

Effect of dilutive stock options and restricted stock

Diluted EPS

Income	Shares	Amount
\$4,885	19,060	\$ 0.26
	874	(0.01)
\$4,885	19,934	\$ 0.25

Six Months Ended June 30, 1999

Basic EPS

Effect of dilutive stock options and restricted stock

Diluted EPS

Income	Shares	Amount
\$6,795	19,170	\$ 0.35
	887	(0.01)
\$6,795	20,057	\$ 0.34

Six Months Ended June 30, 1998

Basic EPS

Effect of dilutive stock options and restricted stock

Diluted EPS

Income	Shares	Amount
\$9,261	19,041	\$ 0.49
	890	(0.03)
\$9,261	19,931	\$ 0.46

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NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(3) COMPREHENSIVE INCOME

Comprehensive income includes all changes in equity (net assets) during a period from non-owner sources. Comprehensive income includes foreign currency translation adjustments, which are excluded from net income. In accordance with the adoption of SFAS No. 130, total comprehensive income was \$2.1 million and \$5.3 million for the three- and six-month periods ended June 30, 1999, respectively. Comprehensive income included foreign currency translation losses.

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(4) ACQUISITIONS AND INVESTMENTS

In June 1999, the Company acquired 2,500 shares of Robo

Tel, Inc. for \$6.6 million, consisting of \$1.85 million in cash and \$4.75 million in the Company's common stock. The customer base of over 28,000 is mainly Chinese and Vietnamese-American residences and small businesses. There were \$1.3 million of accounts receivable and \$0.6 million of accounts payable; under purchase accounting the excess of the aggregate purchase price over the net assets acquired resulted in total goodwill of \$5.9 million, which will be amortized over 20 years.

(5) SEGMENT INFORMATION

Based primarily on services provided and geographic areas, the Company's current operating segments are: U.S. wholesale, offshore, and value-added services. The Company's management regularly reviews the operating results of these segments; these segment results are integral to management's decision making process.

U.S. wholesale provides international telecommunications services to U.S.-based carriers that originate international traffic, but do not have operating agreements with foreign carriers. U.S. wholesale also provides service to existing international carriers who terminate their overflow telecommunications traffic on its system. Additionally, U.S. wholesale provides service to customers with smaller traffic volumes.

Revenues from the Company's offshore operations are generated from country-specific, usage-sensitive rates charged to the Company's carrier customers and from traffic terminated in its international switching facilities. The Company operates switching facilities in the United Kingdom, Russia, New Zealand, Japan, and Australia. In addition, the Company earns revenues from traffic originating in Germany, Switzerland, Italy, and France.

The value-added segment includes a variety of emerging retail and wholesale services. Through this operating segment, the Company provides international long distance services to the Filipino, Japanese, Chinese, Vietnamese, Russian, Korean, and Romanian-American communities.

Corporate and other includes cash, equity investments, and other miscellaneous current and non-current assets. These assets are not allocated to the three operating segments.

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NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(5) SEGMENT INFORMATION (Continued)

The results of operations for the Company's operating segments for the three- and six-month periods ended June 30, 1999, and 1998, were:

<CAPTION>

(in thousands)

<S>

Three Months Ended June 30, 1999

12 Total sales
 a Sales and transfers between segments

Revenues
 Depreciation and amortization

Operating income

U.S. Wholesale	Offshore	Value- Added	Corporate And Other	Total
<C>	<C>	<C>	<C>	<C>

\$131,496 (21,415)	\$ 29,039 (7,810)	\$ 8,276 -	\$ - -	\$168,811 (29,225)
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\$110,081 \$ 2,601	\$ 21,229 \$ 705	\$ 8,276 \$ 34	\$ - -	\$139,586 \$ 3,340
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\$ 613	\$ 1,054	\$ 1,516	\$ -	\$ 3,183
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Three Months Ended June 30, 1998

Total sales
 Sales and transfers between segments

Revenues
 Depreciation and amortization

Operating income

\$105,545 (12,319)	\$ 16,089 (4,016)	\$ 4,653 -	\$ - -	\$126,287 (16,335)
-----------------------	----------------------	---------------	-----------	-----------------------

\$ 93,226 \$ 1,713	\$ 12,073 \$ 432	\$ 4,653 \$ 1	\$ - -	\$109,952 \$ 2,146
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\$ 4,917	\$ 1,273	\$ 1,375	\$ -	\$ 7,565
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Six Months Ended June 30, 1999

Total sales
 Sales and transfers between segments

Revenues
 Depreciation and amortization

Operating income

\$263,539 (42,383)	\$ 60,508 (16,149)	\$14,600 -	\$ - -	\$338,647 (58,532)
-----------------------	-----------------------	---------------	-----------	-----------------------

\$221,156 \$ 5,063	\$ 44,359 \$ 1,284	\$14,600 \$ 39	\$ - -	\$280,115 \$ 6,386
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\$ 3,338	\$ 3,523	\$ 2,379	\$ -	\$ 9,240
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Six Months Ended June 30, 1998

Total sales
 Sales and transfers between segments

Revenues
 Depreciation and amortization

Operating income

\$207,129 (23,409)	\$ 32,961 (9,354)	\$ 7,697 -	\$ - -	\$247,787 (32,763)
-----------------------	----------------------	---------------	-----------	-----------------------

\$183,720 \$ 3,320	\$ 23,607 \$ 788	\$ 7,697 \$ 1	\$ - -	\$215,024 \$ 4,109
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\$ 9,518	\$ 2,818	\$ 1,535	\$ -	\$ 13,871
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Total assets at June 30, 1999

\$198,925	\$ 42,952	\$ 9,167	\$30,513	\$281,557
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Total assets at December 31, 1998

\$151,491	\$ 34,831	\$ 5,857	\$43,458	\$235,637
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Item 2: Management Discussion and Analysis of Financial Condition and Results of Operations

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This Quarterly Report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are statements other than historical information or statements of current condition. Some forward-looking statements may be identified by use of terms such as "believes," "anticipates," "plans," "intends," "expects," "estimates," or other similar expressions. These forward-looking statements relate to the plans, objectives, and expectations of Pacific Gateway Exchange, Inc. ("Pacific Gateway" or the "Company") regarding its future operations or financial performance or related to the Company's expectations regarding the telecommunications industry. In light of the inherent risks and uncertainties of any forward-looking statement, the inclusion of forward-looking statements in this report should not be regarded as a representation by the Company or any other person that the forward-looking statements will come true.

The revenues and results of operations of the Company and future developments in the telecommunications industry are difficult to forecast and could differ materially from those projected in the forward-looking statements as a result of numerous factors, including the following:

1. changes in the ratios between outgoing and incoming traffic and changes in expected future revenue from delayed proportional return traffic from foreign partners pursuant to operating agreements;
2. foreign currency fluctuations;
3. the termination of operating agreements or the inability to enter into additional agreements;
4. inaccuracies in the Company's forecasts of traffic or changes in rates;
5. changes in or developments under domestic or foreign laws, regulations, licensing requirements, or telecommunications standards;
6. foreign political or economic instability;
7. changes in the availability of transmission facilities such as domestic, international, and undersea fiber optic cable or in the feasibility and expense of building or leasing such facilities;
8. loss of the services of key officers, such as:
Howard A. Neckowitz, Chairman of the Board, President and Chief Executive Officer, Gail E. Granton, Chief Operating Officer, Global Marketing and Offshore Development, Thomas J. Murphy, Chief Operating Officer, Network Development and IP Services, or Sandra D. Grey, Chief Financial Officer and Vice President, Finance;
9. loss of a customer that provides significant revenues to the Company;
10. highly competitive market conditions in the industry and rapid technological change;
11. future management decisions regarding acquisitions, capital expenditures, or financing;
12. concentration of credit risk;
13. natural disasters and catastrophic events;
14. network outages, failures, or computer viruses;
15. uncertainties or difficulties of other companies or

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- facilities;
16. difficulties that may be encountered in the development of bandwidth services, including construction delays, regulatory obstacles, and the availability of opportunities for additional bandwidth purchases;
 17. uncertainties in the development of ethnic marketing programs and new or expanded business lines, such as the Company's commencement of Internet operations and sales to switchless resellers relating to competitive conditions and the difficulty of hiring appropriate personnel;
 18. Internet growth at slower rates than expected due to market conditions; or
 19. any failure of our computer systems or the computer systems of third parties that are material to our operations (such as computer systems of service providers, suppliers, and brokers) to process information after December 31, 1999.

The foregoing review of important actors, including those discussed in detail below, should not be construed as exhaustive. The Company undertakes no obligation to release publicly the results of any future discussions it may make looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

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Pacific Gateway Exchange was founded in August 1991 to capitalize on the significant growth opportunities in the international telecommunications services market. Since then, the Company has undertaken four strategic initiatives in response to regulatory and technological developments: (1) as foreign countries deregulated their telecommunications markets, the Company started foreign wholesale operations; (2) in response to technological innovation and consumer demand, the Company entered the market for retail services; (3) through strategic capital investments, the Company has become a global player in the burgeoning market for high bandwidth capacity so that it will be positioned to meet the emerging demand for higher bandwidth services created by the advent of the Internet and future technological developments; and (4) the Company will begin providing Internet Protocol ("IP") and data services in 1999 and plans to provide connectivity, co-location, and managed services to the Internet community. To accelerate the growth of all of its business lines, the Company may consider acquisition possibilities.

The Company expects its telecommunication services, bandwidth sales, and Internet services to increase revenues. The Company is increasing its customer base and developing low-cost termination arrangements to increase its telecommunication services revenues. In addition, the Company expects to generate revenues from bandwidth sales and Internet services later in 1999 and beyond.

The Company expects that telecommunication services prices will continue to decrease as a result of increased competition and deregulation and that bandwidth capacity prices will decrease due to technological advances and increased cable network construction.

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The Company has experienced decreasing telecommunication services gross margins as a result of decreasing prices. These decreases have been partially offset by lower costs of providing services, which the Company expects to continue to decrease due to deregulation and technological advances. In 2000, the Company expects bandwidth sales to contribute substantially to its gross margin. Thereafter, as the Company invests in new cable systems and sells bandwidth capacity, it expects bandwidth sales to further contribute to its gross margin. After incurring initial losses due to start-up costs, the Company expects Internet services to contribute to its gross margin beginning in the fourth quarter of 2000.

The Company currently derives revenues from three operating segments: U.S. wholesale, offshore, and retail and value-added services. U.S. wholesale and offshore revenues are derived from country-specific, usage-sensitive rates charged to carrier customers and traffic sent by our foreign partners. The retail and value-added segment primarily provides international long distance services to targeted ethnic markets. The Company plans to expand into new ethnic markets in the U.S. and offshore where its wholesale operations provide it a competitive cost base.

The majority of the Company's costs are variable and consist of:

- (1) payments to foreign partners for the termination of traffic;
- (2) payments to other providers of long distance transmission services;
- (3) payment to domestic carriers for the termination of overseas-originated traffic in the U.S. where the Company does not have its own network; and
- (4) payments to local exchange companies for access charges for originating and terminating international and domestic traffic.

Additionally, the Company has begun to sell bandwidth capacity on its global network and in 1999 and beyond, expects to provide Internet services. The Company expects that bandwidth sales and Internet services will constitute two new operating segments. As of July 22, 1999, the Company has agreed to sell over \$73 million in bandwidth capacity pursuant to sales agreements and non-binding memoranda of understanding. The Company will recognize these sales as revenue when it delivers the bandwidth capacity to its customers and it will include construction and related costs for such capacity as a cost of good sold. In certain instances, when the Company sells bandwidth capacity, it will use the proceeds to purchase additional network facilities, which it will record as fixed assets. Additionally, the Company expects to generate Internet service revenues, including connectivity and co-location services, beginning in the fourth quarter of 1999.

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Results of Operations

The following table sets forth statements of operations data as a percentage of revenues for the periods indicated.

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	Three Months Ended June 30,		Six Months Ended June 30,	
	1999	1998	1999	1998
<S>	<C>		<C>	
Revenues	100.0%	100.0%	100.0%	100.0%
Cost of long distance services	87.0%	84.5%	86.7%	84.7%
Gross margin	13.0%	15.5%	13.3%	15.3%
Selling, general, and administrative expenses	8.3%	6.6%	7.7%	6.9%
Depreciation and amortization	2.4%	2.0%	2.3%	1.9%
Total operating expenses	10.7%	8.6%	10.0%	8.8%
Operating income	2.3%	6.9%	3.3%	6.5%
Interest income, net	-0.1%	-0.5%	-0.1%	-0.5%
Other (income) expense, net	-0.4%	0.5%	-0.3%	0.3%
Income before income taxes	2.8%	6.9%	3.7%	6.7%
Provision for income taxes	1.0%	2.5%	1.3%	2.4%
Net income	1.8%	4.4%	2.4%	4.3%

The Three-Month Periods Ended June 30, 1999 and 1998

Revenues: Total revenues for the three-month period ended June 30, 1999, increased 27% to \$140 million from \$110 million. This increase resulted from an increase in the number of the Company's wholesale-carrier customers to 210 at June 30, 1999, from 153 at June 30, 1998. Additionally, the Company's retail business grew significantly, resulting in retail revenues of \$8.3 million for the three-month period ended June 30, 1999, compared to \$4.7 million for the three-month period ended June 30, 1998. As a result of these factors, total minutes for the three-month period ended June 30, 1999, increased 49.0% from the three-month period ended June 30, 1998, while the average price per minute charged to customers decreased to \$0.24 in the three-month period ended June 30, 1999, compared to \$0.29 in the same quarter last year. Changes in the terminating country mix with significantly different rates per minute, reductions in the rates received for the traffic terminating in and transiting the U.S., and increases in the incidental U.S. domestic terminating traffic influenced the average customer price per minute.

Gross Margin: Gross margin increased 7% to \$18.2 million in the three-month period ended June 30, 1999, from \$17.0 million in the same period in 1998. As a percentage of revenues, gross margin was 13.0% for the three-month period ended June 30, 1999, a decrease from 15.5% in the same period in 1998. Increased competition continues to drive prices downward resulting in decreased gross margin. The gross margin for the three-month period ended June 30, 1999, was \$18.2 million in the

three-month period ended June 30, 1999, from \$93 million in the three-month period ended June 30, 1998. This increase in costs represents continued growth in outbound traffic on new and existing routes.

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Selling, General, and Administrative Expenses ("SG&A"): SG&A expenses increased 56% to \$11.6 million in the three-month period ended June 30, 1999, from \$7.3 million in the three-month period ended June 30, 1998. As a percentage of revenues, SG&A expenses were 8.3% in the three-month period ended June 30, 1999, up from 6.6% in the same period in 1998. This increase was due primarily to greater personnel and sales commission expenses. The increase in personnel expenses was directly related to the increase in the number of employees in the Company's wholly-owned subsidiaries to 275 at June 30, 1999, from 129 at June 30, 1998. In 1999, the Company hired additional retail and Internet services personnel to support and grow its business. The Company also hired retail back-office and telemarketing personnel to expand its ethnic marketing programs. The Company plans to continue expanding these functions to increase future revenues; and it expects to incur start-up costs in the near term to provide Internet services. The increase in sales commission expenses was due to increased revenues.

Depreciation: Depreciation and amortization increased 56% to \$3.3 million in the three-month period ended June 30, 1999, from \$2.1 million in the same period in 1998. Depreciation as a percentage of revenues was 2.4% of revenue for the three-month period ended June 30, 1999, and 2.0% for the same period in 1998. The increase was primarily due to depreciation of additional U.S. wholesale and offshore fiber optic cables and communications equipment acquired since June 30, 1998. Depreciation will continue to increase as the Japan-U.S. and JAF-14 cable systems and related backhaul facilities and Internet services equipment are placed in-service.

Interest: Interest income decreased to \$0.2 million in the three months ended June 30, 1999, from \$0.6 million in the three-month period ended June 30, 1998, due to decreased average cash balances. The Company had \$20.6 million in average cash balances during the three months ended June 30, 1999, compared to \$31.3 in the same period in 1998. If the Company incurs additional debt (See Liquidity and Capital Resources, below), then interest expense will significantly increase. In the near term, the Company would invest the excess cash from a financing arrangement, thereby partially offsetting interest expense with interest income. In addition, the Company will capitalize the interest costs that relate to network and facility construction per SFAS No. 34, "Capitalization of Interest Cost." The Company will depreciate the capitalized interest over the related asset's life.

Income Tax: Income taxes decreased 46% to \$1.4 million in the three-month period ended June 30, 1999, from \$2.7 million in the three-month period ended June 30, 1998, primarily due to decreased operating income. The effective tax rate was 35% in the quarter ended June 30, 1999, and 36% in the quarter ended June 30, 1998.

Revenues: Total revenues for the six month period ended June 30, 1999, increased 30% to \$280 million from \$215 million in the same period in 1998. This increase resulted from an increase in the number of the Company's wholesale-carrier customers to 210 at June 30, 1999, from 153 at June 30, 1998.

Additionally, the Company's retail business grew significantly, resulting in retail revenues of \$14.6 million for the six-month period ended June 30, 1999, compared to \$7.7 million for the six-month period ended June 30, 1998. As a result of these factors, total minutes for the six-month period ended June 30, 1999, increased 48.0% from the six-month period ended June 30, 1998, while the average price per minute charged to customers decreased to \$0.26 in the six-month period ended June 30, 1999, compared to \$0.29 in the same period in 1998. While U.S. wholesale and offshore prices decreased, the Company's higher-margin retail and value-added services operations grew, partially offsetting the lower wholesale price's impact on gross margin.

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Gross Margin: Gross margin increased 13% to \$37.2 million in the six-month period ended June 30, 1999, from \$32.8 million in the same period in 1998. As a percentage of revenues, gross margin was 13.3% in the current six-month period, a decrease from 15.3% in the same period in 1998. Increased competition continues to drive prices downward resulting in decreased gross margins. The cost of long distance service increased to \$242.9 million in the six-month period ended June 30, 1999, from \$182.2 million in the same period in 1998. This increase in costs represents continued growth in outbound traffic on new and existing routes.

Selling, General, and Administrative Expenses ("SG&A"): SG&A expenses increased 44% to \$21.6 million in the six-month period ended June 30, 1999, from \$14.9 million in the same period in 1998. As a percentage of revenues, SG&A expenses were 7.7% in the six-month period ended June 30, 1999, an increase from 6.9% in the same period in 1998. This increase was due primarily to greater personnel, sales commission, and advertising expenses. The increase in personnel expenses was directly related to the increase in the number of employees in the Company's wholly-owned subsidiaries to 275 at June 30, 1999, from 129 at June 30, 1998. In 1999, the Company hired additional retail and Internet services personnel to support and grow its business. The Company also hired retail back-office and telemarketing personnel to expand its ethnic marketing programs. The Company plans to continue expanding these functions to increase future revenues; and it expects to incur start-up costs in the near term to provide Internet services. The increase in sales commission expenses was due to increased revenues.

Depreciation: Depreciation and amortization increased 56% to \$6.4 million in the six-month period ended June 30, 1999, from \$4.1 million in the same period in 1998. Depreciation as a percentage of revenues was 2.3% for the six-month period ended June 30, 1999, and 1.9% for the same period in 1998. The increase was primarily due to depreciation of additional U.S. wholesale and offshore fiber optic cables and communications equipment acquired since June 30, 1998.

Depreciation: See Note 10 of the 1999 Form 10-K for further details. TAT-14 cable

Income Tax: Income takes decreased 28% to \$3.7 million in the six-month period ended June 30, 1993, from \$5.2 million in the six-month period ended June 30, 1998, primarily due to decreased operating income. The effective tax rate was 35% for the six-month period ended June 30, 1993, and 36% for the six-month period ended June 30, 1998.

The Company uses its existing cash balances, cash provided by operating activities, existing lines of credit, and debt commitments to finance its operations.

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accounts payable with foreign partners, which generally have 180-day terms as a result of the six-month lag in the international settlement process.

30, 1999, were \$32.6 million, which included \$9.1 million for undersea fiber optic cables in the Japan-U.S. and TAT-14 cable systems. Additional expenditures in the period were for offshore transmission equipment. Capital expenditures for the period were \$14 million.

and were primarily for domestic switches. In addition, in the second quarter of 1999, the Company acquired Robo Tel, Inc., an international long-distance company, for \$1.85 million in cash and \$4.75 million in Pacific Gateway's common stock. In the first quarter of 1998, the Company acquired 16.66% of Ekonom S.A. de C.V. ("Ekonom"), a Mexican multimedia company, for \$3.3 million in cash and \$1.8 million in Pacific Gateway's common stock.

Net cash provided by financing activities was \$14.3 million for the six-month period ended June 30, 1999, and \$0.3 million for the same period in 1998. In 1999, the Company borrowed an additional \$13.0 million under its line of credit (discussed below). The remainder of these cash inflows was from the exercise of stock options.

In December 1998, the Company obtained a one-year, \$30 million credit facility with Bank of America, NT&SA, and NationsBankMontgomery LLC. The Company uses this credit facility to fund its purchase commitments, letters of credit, working capital, and for general corporate purposes. At June 30, 1999, the Company held \$21.7 million in borrowings under this credit facility.

At June 30, 1999, the Company had outstanding commitments of \$160 million, principally for the acquisition of additional ownership in digital undersea fiber optic cables and network equipment. This includes the commitment to purchase undersea fiber optic cable in the US-Japan cable network for \$71 million and in the TAT-14 cable system for \$67 million. The Company's outstanding commitments also include the purchase of Internet routers and switches from Cisco Systems, Inc. and other equipment for its global Internet facilities. As part of its global network expansion, the Company plans to invest substantially in backbone facilities in Europe, Japan, and the U.S.

As of July 22, 1999, the Company had sold over \$73 million of bandwidth capacity pursuant to sales agreements and non-binding memoranda of understanding. Of the \$73 million in sales, the Company will use \$54 million to expand its global network. Included in those sales and network expansions are the Company's transactions with Williams Communications Group, Inc. In April 1999, the Company agreed to purchase \$30 million of capacity from Williams and Williams agreed to purchase \$30 million of capacity on the Company's trans-Atlantic city center network.

To fund its capital commitments and planned capital expenditures, the Company is exploring financing alternatives, including public or private sales of debt securities or obtaining a new credit facility to replace its \$200 million commitment letter that lapsed in July 1999. The timing and terms of any financing activities will be subject to market conditions.

The Company believes that its existing cash balances, cash provided by operating activities, existing lines of credit, and the proceeds from its anticipated financing activities will be sufficient to meet its outstanding capital commitments, current capital expenditures, and working capital needs in the foreseeable future.

The "Year 2000" issue is the risk that the Company's internal computer systems, network elements, software applications, and other business systems may not properly reflect or recognize the year 2000. Because many computers and computer applications define dates by the last two digits of the year, "00" may not be properly identified as the year 2000. This error could result in miscalculations or system failures.

The Company views its Year 2000 risks to be: internal information systems; non-financial software; and external noncompliance by vendors and customers.

Internal information systems. The Company's internal information systems were initially designed to be Year 2000 ready. These systems, including the Company's billing system, have been tested in a simulated Year 2000 environment and were determined to be Year 2000 ready. The costs associated with testing Year 2000 readiness were not material.

Non-financial software. The Company has assessed the Year 2000 impact on its other internal systems, primarily its telecommunications switching equipment in the U.S. in Dallas, Los Angeles, and New York and offshore in the UK, New Zealand, Russia, Japan, and Australia and has conducted tests on such systems. The Company is installing software and hardware upgrades for all switching equipment as indicated by the test results. The costs associated with testing and upgrading equipment as a result of the Year 2000 issue are not expected to be material to the Company's business, financial condition, or results of operations. The Company also has identified and is evaluating other operational systems and applications, which the Company believes are not mission critical, such as building operations and individual personal computers used by Company personnel.

Vendors and customer systems. The Company is evaluating its significant vendors and customer's Year 2000 readiness with respect to information systems used by those entities that could impact business with the Company. To the extent that the Company is not satisfied that a vendor is highly likely to be Year 2000 ready, the Company may seek alternate or new vendors. There is no assurance, however, that such third parties will achieve full Year 2000 readiness or that the Company will receive assurances from such third parties. In the event that any of the Company's significant vendors and customers do not successfully and timely achieve Year 2000 readiness and the Company is unable to replace them with new or alternative vendors and customers, the Company's business or operations could be adversely affected.

As part of the Company's Year 2000 risk program, the Company is evaluating scenarios that may occur as a result of the century change. The Company anticipates completing its contingency and business continuity plans designed to mitigate the effects of any significant Year 2000 disruptions by October 1999.

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

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PACIFIC GATEWAY EXCHANGE, INC.

Dated: August 16, 1999

By: /s/ Howard A. Neckowitz

Howard A. Neckowitz
President and CEO
(Authorized Signatory)

By: /s/ Sandra Grey

Sandra Grey
Chief Financial Officer
(Principal Financial and Accounting Officer)

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Exhibit "C"
Sample Customer Notice

(Form Letter)

NOSVA LP

International Exchange Communications,
Inc.

(Customer Name)
(Address)

Dear Customer:

On _____, International Exchange Communications, Inc. ("IECOM") and NOSVA Limited Partnership ("NOSVA") entered into an agreement whereby, subject to the regulatory approval, the telecommunications assets of NOSVA will be acquired by IECOM, and IECOM will become your telecommunication service provider.

This change in ownership will not affect or in any way disrupt your current service. No charges or fees will be imposed and no rate increase will occur as a result of this transaction. The toll free Customer Service number will remain the same and if you have any questions, please call one of our Customer Service Representatives at

You understand that you are free to choose another long distance carrier. If you should choose another carrier, you may be assessed a charge by your local telephone service provider.

We at International Exchange Communications are pleased to welcome you to our team and would like to express our appreciation for allowing us the opportunity of being your telecommunication service provider. We are confident that you will be pleased with the high quality of our service.